DOE Issues in 2008: Elections, Marketplace, Contracts & Budget

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Big Picture: November Elections

- **White House**: Last 8 months’ turbulence given way to 3 candidates
  - Charlie Cook gives 60% chance for Democrat win.
  - None of big 3 come from significant DOE state.
  - Battle for the Independents if McCain vs. Obama: Look to WI and VA for current trend.

- **House & Senate**
  - House toss-up seats about even; Senate retirements favor Democrats.
  - Ds hold formidable COH & fundraising advantages, plus considerable turnout voters in the primaries.

- If 2008 is a D year, look for 2010 to swing back to R
EM Trends: Budget, Contracts, Org Chart

- Fewer M&O’s/M&I’s
- 2 largest sites’ awards later this year. (Much later)
- GAO Protests are found to have merit ~50% of time
- Breaking down the M&O’s
  - Surash says medium to small RFPs out this year
  - >7% prime EM contract value went to Small Businesses in 2007
- Rispoli already forecasted Ines as his successor last week.
- Funding Profiles needed for CD-3: IDFP, D&D of Paducah and Portsmouth. GDP D&D alone has $11B shortfall
- Earmarks: Down but not out.
  - EM: 9 official earmarks in FY08 worth ~$17M
  - Science: 117 earmarks worth ~$125M
  - EE: 183 earmarks worth ~$185M
DOE Players & Market Share: FY08

- B&W – 6.1%
- Battelle – 5.9%
- Bechtel – 7.6%
- CH2M Hill – 4.7%
- Fluor – 2.9%
- Honeywell – 2.4%
- Jacobs – 1.9%
- Lockheed Martin – 7.0%

- Northrop – 1.2%
- SAIC – .5%
- Shaw – 2.1%
- Stanford – 1.3%
- Univ California – 7.0%
- Univ Chicago – 1.7%
- URS/WGI – 5.2%
Comparison/Contrast from 7 years ago: 2001 Issues

- Perception that DOE Budget was muscled by tax cuts
- Price Anderson extension in play
- 10 major procurements had been extended/awarded by DOE
- Executive order did not mandate PLAs in Federal contracts
- Prime contractor had announced Ch.11
- Tools & Strategies for dealing with New Administration: Look for non-traditional alliances
  - EBAC-EFCOG   NEI-DOE Unions